

Services to Owners & Suppliers

Your reliable contracting partner

EPC *Contracting* is a unique partner that combines high level knowledge with stable manpower.

We have been providing results in technical complex environments. We do not just provide people: we provide solutions and cover your risks.

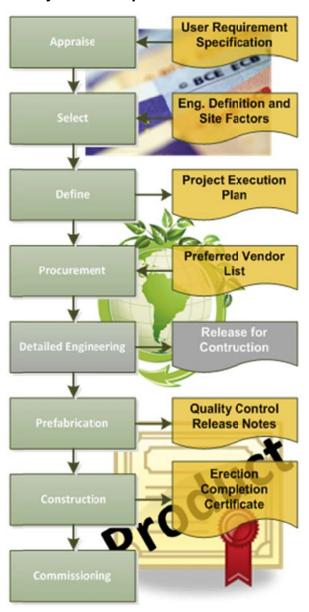
Joint Ventures

Development and execution of technical projects is a challenging process. Fulfilling client expectations, keeping up with legal rules and handling contracts with suppliers at the same time is demanding. Companies, for this reason, are specialized to deliver single products or services. EPC Contracting has been the partner of owners and suppliers in the Power, Oil & Gas and Petrochemical industry for the past fifteen years. We know exactly how to manage all the risks in turn-key project environments.

Suppliers in the industry moved away from overall project development and management, as this creates challenges and risks for them which are difficult to handle. Clients, however, demand reliable suppliers to provide complete installations via lump-sum-turn-key contracts. This usually creates considerable gaps between intentions of owners and suppliers

EPC Contractingis a reliable partner in the realization process of these contracts and has all the knowledge necessary to close the gaps and cover the risks involved in the delivery of fully integrated operational systems.

Project development and execution



by EPC Contracting

The professionals at EPC group of companiesshare many years of experience in feasibility studies, project development and project management.

Therefore, EPC Contractinghas proven to bethe ideal long-term partner in projects, with the resulting familiarity and awareness of the cultural and business differences between companies. EPC can be a decisive factor in successful project development.

Balance of Plant: our speciality

EPC Contracting offers component manufacturers, but also owners, a joint venture for the development and construction of industrial installations, with the intention to enable long-term partnerships. The role EPC Contracting can fulfil in this partnership is that of system integrator. As a system integrator, EPC focuses its efforts on the "balance of plant" systems in the project. This is done by providing project development services, based on the front-end-loading methodology, execution of detail engineering for the project and by managing and executing commissioning.

Each company in the joint venture can focus in the project on its own core business. This reduces the project risks and enables management of these risks. Based on the project requirements, EPC Contracting provides flexibility in how the joint venture will be assembled. This flexibility provides possibilities to spread risks and also reach agreements on the contract between the joint venture partners and the end-user.

By establishing a secure project controls system, cost benefits can be achieved due to the effects of enlarged scale. For example, by adding all the components of the same type in the "balance of plant" part to the procurement package of components used in the entire plant, reduction of cost per component is achieved. EPC Contracting can be your co-maker in providing endusers with a turn-key solution



Legislation, compliance and documentation

Unfortunately, complying to rules and legislation as well as being able to produce the right documents at the right time, is an absolute necessity to get the plant owners' license to operate. EPC Contracting can assist you to create the right deliverables at this point.

During the last decade, we proved over and over again that we can reduce costs and risks in several complex projects. Ask for our proven examples or additional productsheets on subjects as compliance and document management.

When you would like to discuss your needs, please contact one of our colleagues.



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